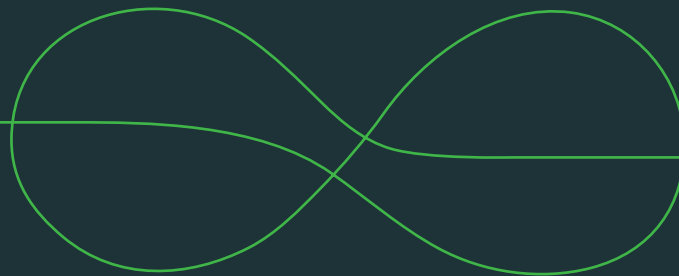


# Operational Yacht Support

Services Overview



### Operational services

- Day-to-day administration support
- Liaison with flag states
- Representative Person services
- Corporate ownership structuring and provision of directors
- Liaison with industry contacts and suppliers
- Ensuring appropriate insurance cover

### Financial services

- Budgeting and monthly management of accounts
- Cash book management and support
- Financial statements
- Financial planning for new builds and refits
- Issue and management of pre-paid credit/debit cards for crew

### Tax & VAT services

- EU VAT and customs planning
- VAT registrations
- European fiscal representation
- VAT compliance
- Technical and transactional advice

### Crewing services

- Bespoke crew management solutions
- Management of employer tax and social security liabilities
- Automated payroll
- Administration, reporting and controls
- Crew certification
- Vacation monitoring

## Why choose Equiom?

At Equiom, our pro-activity and passion for progress will guide you forward, going beyond exceptional service to develop deep and meaningful client relationships.

- Dedicated team made up of more than 30 highly experienced yachting professionals who have a detailed understanding of this complex industry
- Global presence
- In-house team of multi-jurisdictional legal, tax and VAT experts, enabling quick turnarounds and tailored advice
- A single point of contact for a comprehensive range of yacht services, acting as asset guardians throughout the yacht ownership cycle, from buy/build to sale
- Fees tailored to the individual needs of the yacht owner, resulting in no unnecessary expense
- Longstanding relationships with key industry partners from marine financiers and insurance brokers to ship yards and yacht suppliers